



DURHAM SOLUTIONS LLC

Fleet Acquisition | Vehicle Sourcing | Wholesale Remarketing

Service-Disabled Veteran-Owned Small Business (SDVOSB)

UEI WU1SK649Z7A4

CAGE 15YB1

SDVOSB · VOSB

COMPANY OVERVIEW

Durham Solutions LLC brings automotive procurement and operations discipline to the federal marketplace. The firm supports government fleet acquisition, vehicle sourcing, and wholesale remarketing, led directly by a U.S. Army veteran with 12+ years in the field.

CORE COMPETENCIES

- Vehicle and fleet acquisition, sourcing, and dealer-to-dealer brokering
- Wholesale remarketing and disposal strategy for fleet inventory
- Condition-based pricing and vehicle valuation
- Acquisition process design: grading standards, inspection protocols, unit tracking
- Vendor negotiation and transportation / logistics spend consolidation
- Supply and logistics operations, including petroleum and distribution

DIFFERENTIATORS

- 12+ years in automotive procurement and operations
- U.S. Army veteran; 92F Petroleum Supply Specialist (Staff Sergeant, E-6)
- Direct principal engagement, no handoff to junior staff
- Master's in Management; M.A. in Professional Communication (in progress)
- Deterministic, auditable systems delivered as documented process

PAST PERFORMANCE (COMMERCIAL)

- Raised per-unit profitability 18% to 42.6% through a wholesale buyer coaching framework
- Delivered \$150K+ in annualized savings via transportation spend consolidation
- Designed a used-vehicle acquisition operating system from zero: grading, recon tiering, inspection protocols, unit tracking

COMPANY DATA

LEGAL NAME

Durham Solutions LLC

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CAGE CODE

15YB1

BUSINESS SIZE

Small

SOCIOECONOMIC

SDVOSB, VOSB

NAICS CODES

PRIMARY

425120 - Wholesale Trade Agents and Brokers

SECONDARY

423110 - Automobile and Other Motor Vehicle Merchant Wholesalers

CERTIFICATIONS

SBA VetCert

SDVOSB & VOSB - Certified 04/2026, renews 04/2029

SAM.gov

Active - renews 10/2026

CONTRACTING

ARRANGEMENTS

Open to prime, subcontract, and teaming

READY FOR

Micro-purchase & simplified acquisition threshold

PERFORMANCE

Nationwide - remote and on-site

CONTACT

POINT OF CONTACT

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LOCATION

San Tan Valley, AZ